

Illuminate Pros

Illuminate Pros are Commercial lighting specialists. With over 12 years of experience in providing lighting solutions to Australia's best retailers, we are pleased to bring our offer to other Australian businesses.

At Illuminate Pros one of our key offers is Lighting as a Service (LaaS), which allows businesses to upgrade existing lighting or fit out new premises without the need for capital outlay.

Historically, before Lighting as a Service, there were really only 2 ways that businesses and organisations could capitalise on the incredible energy savings that were offered by an LED lighting upgrade. They could buy a new lighting system outright, only accruing 100% of the cost savings once the system had paid for itself, or they could use finance to pay for the upgrade.

The Illuminate Pros, Lighting as a Service offer presents a revolutionary option where Illuminate Pros pays for the lighting upgrade in its entirety and then fully manages the maintenance of the system. Under this option, the client and Illuminate Pros share the energy cost saving over the period of the service contract.

Simply put, Lighting as a Service lets any business achieve immediate energy savings without the need for capital expenses.

As we know in Australia and New Zealand we have high retail power prices and reducing energy costs is a priority for many businesses and organisations. The "zero upfront" cost option of LaaS is a real solution to tackling the energy process, along with further benefits of assisting businesses and organisations in reducing their carbon footprint.

Lighting as a Service globally was valued at \$694 million in 2021 and is projected to reach \$11.8 billion by 2031, with growth at a CAGR of 33.1% from 2022 to 2032¹.

LaaS providers like Illuminate Pros put their money where their mouth is. At Illuminate Pros we bear all the upfront costs, we must back our technology and claim our savings. At the end of the day, if the service we provide doesn't live up to expectations we are the ones that suffer financially, not the client.

At Illuminate Pros, we have a strong track record of providing LaaS over the past 12 years with a focus on industries like retail, factories, and manufacturing. With only benefits of improved lighting design and efficiency, LaaS also brings brighter and safer workplaces, reduced eye strain, and better visibility and visual enhancement of products, particularly in the retail sector.

Illuminate Pros is excited to bring Lighting as a Service to commercial and industrial customers. Contact us today to find out more.

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¹ Allied Market Research Report code A31617

<i>Illuminate Pros Case Study 2016</i> Lighting as a Service at Riverfresh IGA – Margaret River, WA	
Mission	To improve the appearance of the store, while simultaneously reducing power costs and CO ₂ emissions.
Solution	Vista Energy replaced the legacy lighting with LED tubes, LED high bay lighting and LED down lights and entered into a 10-year service and savings sharing agreement with the IGA.
Client investment	\$0
Number of fittings	397
Annual energy reduction	80MWh (a saving of 63% over previous consumption)
Annual energy cost savings	\$12,300
Annual CO ₂ -e savings	57.6t

Figure 1: Illuminate Pros Case Study 2016.



Figure 2: Illuminate Pros Installation Photo.

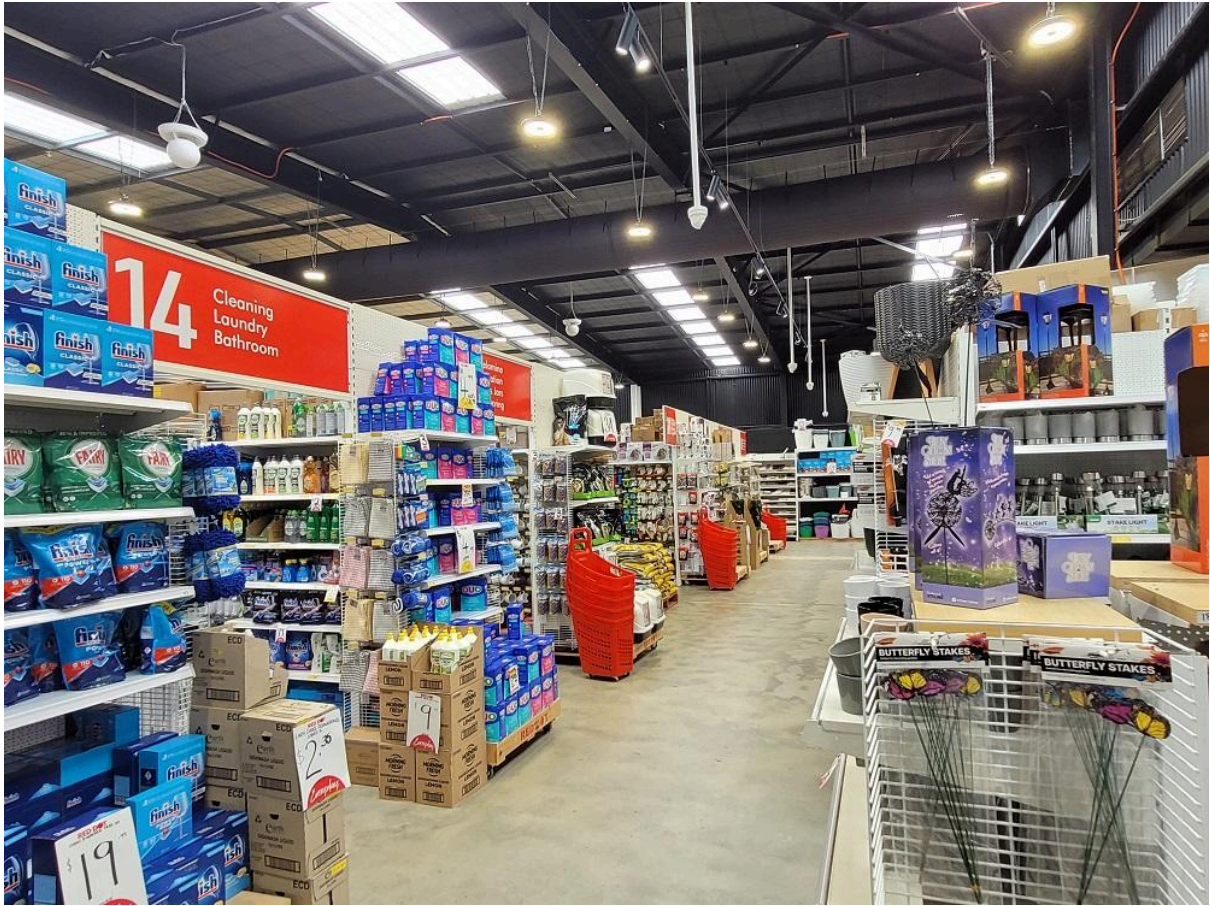


Figure 3: Illuminate Pros Installation Photo.